## LifeMoves Chief Executive Officer

One of the Bay Area's most effective nonprofits dedicated to ending the cycle of homelessness seeks an entrepreneurial, business-savvy, empathic leader to collaborate with staff, the community, and LifeMoves board to:

- Develop and drive a new vision and strategy to meet the increasing need for transitional housing while sustaining and improving the quality of LifeMoves services and programs;
- Be a strong, visible presence in the community and a voice in the public discourse surrounding homelessness;
- Lead a talented, committed team; ensure there are paths for career advancement, ongoing professional development, succession planning; and
- Commit to fostering an environment of diversity, equity, inclusion, empowerment and opportunity.

For over 35 years, LifeMoves has offered families and single adults experiencing homelessness a temporary place to call home while providing intensive, customized case management and wrap-around services to help them return to stable housing and achieve long-term self-sufficiency. LifeMoves serves clients at 23 locations in Santa Clara and San Mateo Counties and last year, returned 2,000 people to stable housing and self-sufficiency.

Before the pandemic, LifeMoves had ambitious goals to significantly scale in order to meet the growing need for transitional housing and support services. In Santa Clara County, only 18% of the approximately 9,700 people experiencing homelessness were sheltered. In San Mateo County, 40% of the approximately 1,500 people experiencing homelessness were sheltered. COVID-19 has highlighted the danger to the most vulnerable among us, and has generated increased momentum in the nonprofit, private and public sectors to find innovative solutions to address the growing crisis of homelessness. The pandemic has only served to heighten LifeMoves commitment to grow. In the first 90 days of the pandemic, LifeMoves surged its capacity to serve an additional 500 clients, and reworked site protocols to address the virus. At the same time it was able to move 500 adults and children into stable housing – achieving the same success rate as pre-pandemic. The community is bracing for an explosion in homelessness, and the CEO will be an individual who understands the realities of what's coming and can prepare LifeMoves to lean in to address the crisis, while sustaining the organization's model of robust services, heartfelt support, and culture of accountability.

LifeMoves has a pipeline of bold projects designed to make a visual and transformational impact on the community. Public sector partners are ready to collaborate on new opportunities to grow capacity, and they look to LifeMoves to drive public/private partnerships to support these initiatives. The organization is developing plans for a multi-phase capital campaign aimed at adding crucial flexible capacity in the near-term and new, next-generation transitional housing facilities within the next three to five years.

LifeMoves operating budget has more than doubled over the past four years to \$34M, of which  $\sim$ 50% is private donation revenue. At the same time, the organization has strengthened its operating infrastructure, improved the quality of its programs, and has grown its community impact. With corporate headquarters in Menlo Park, LifeMoves has a staff of 300 remarkable individuals and a 20-member engaged board of directors. This team has responded to the



pandemic with grace, courage and creativity.

The CEO will actively engage the community, developing relationships with elected and appointed officials, community and corporate partners, real estate developers, and donors. The CEO will elevate LifeMoves profile by demonstrating creative solutions, outcomes, policy changes, thought leadership and advocacy to ensure the community's most vulnerable have the resources they need to return to stable housing. LifeMoves has a wonderful platform and is primed for an ambitious CEO to make significant and visible impact on the community.

The CEO is the heart of LifeMoves and is an astute leader and manager who must earn the trust of staff and board. The CEO will inspire the team to do their best work, continuously learn, and drive a culture of transparency which will ensure that LifeMoves is strategic, agile and responsive in order to thrive during changing times. The CEO will use data and metrics to strengthen the organization, demonstrate the efficacy of its programs and guide growth opportunities.

The CEO will have exceptional human qualities and a reflective posture to meet systemic inequities head-on with the LifeMoves team and in support of the clients it serves.

The CEO should have a minimum of 10 years of progressive leadership and management experience, demonstrated success in scaling and strengthening an organization, and a commitment to finding innovative and sustainable solutions to homelessness in Silicon Valley.

To nominate someone, apply or for further information, please contact:

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LifeMoves is an equal opportunity employer and values diversity. Our greatest strength is that we are not all the same. We innovate by embracing the different perspectives of who we are, what we've experienced and how we think. A culture of collaboration, learning and creativity provides a thriving and successful environment for all. We foster personal growth through ongoing investment in the professional development of our staff. We believe in including everyone because breaking the cycle of homelessness takes a team.

